Business

PROJECT SPOTLIGHT

Modular Casework is a Fitting Choice

CHALLENGE

SAS is a large software company based in Cary, NC. When it was first formed in 1976, it was developing, selling and supporting software to analyze agricultural research. Over the years, its focus has grown; today, it is the world's leader in analytics across practically all industries.

When it came time to upgrade one of the buildings on its multi-acre campus, the company's in-house designers had every option – and lots of different products – to choose from. One area of focus was the building's seven mail/copy rooms – one on each of the building's six floors, plus one in the basement. Each room had had Hamilton Sorter's Masters Series since the building opened in 2000. Despite the building's age and heavy use, the casework remained attractive and sturdy. The dilemma? Go with another product, or upgrade to a new Hamilton Sorter system?

In the end, the decision was easy.

SOLUTION

"One of the things that was a little different about it from a design standpoint was that they wanted two-tone," said Patterson Pope Sales Representative Ken Stone. "*They chose wood grain on the base cabinet, and then white for the upper cabinets. They opted for clear shelves for the sort modules, and it looks really good. It just brightens it up."*

The copy/mail rooms on the first thru sixth floors had identical measurements. The basement space was a tad smaller and had a bit of a different shape.

Whitney Sexton is a designer in corporate real estate at SAS who helped plan the new space. She knew that Hamilton Sorter was a good product. In the end, she decided to go with Hamilton's Modular Casework as an upgrade.

"*We really enjoyed working with our designer,"* said Sexton. "*Measurements were taken, along with inventory of the rooms. The designer came back with real, workable solutions for us. All we had to do was tweak the details and select finishes. It made my life easier to have those details taken care of by Patterson Pope."*

Hamilton Sorter Features:

- Kensington Maple on base and full-height cabinets with horizontal grain
- Frosty White on work surfaces, backsplashes and upper cabinets
- Crescent Silver hardware
- Grommet covers for work surfaces

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ACHIEVEMENT

The entire installation – all seven spaces – took about six months to complete. In keeping with the building's overall look, the finished design evokes modernity, efficiency and a sense of calm. That's something that's especially valuable in SAS's fast-paced environment. The uniformity also helps create a sense of order.

"The space is clean and modern, and features lots of storage," said Sexton.

With SAS's success comes inevitable growth. Along with the increased number of people comes more and more activity in the new spaces – which now have the capacity to handle that growth. Smooth workflows, plenty of storage space, and expansion capabilities make Hamilton Sorter a hit.

"They just wanted something new," added Stone. *"There's something to be said for lasting quality."*

This project gives wings to the saying, "The more things change, the more they stay the same." With great partners like Hamilton Sorter, Patterson Pope offers products and solutions that last.